



LAW OFFICE
"MARKOVSKA & ANDREVSKI"
Skopje





MARKOVSKA & ANDREVSKI Law Office is established in **1997**.

From the very beginning the legal practice of **MARKOVSKA & ANDREVSKI Law Office** was primarily oriented in the field of Business Law, Corporate Law, Construction law, Financial Law, Intellectual Property Law and Labor Law.

In the first couple of years, **MARKOVSKA & ANDREVSKI Law Office** represented domestic companies, offering complete legal representation.

During 2006, the **Law Office** expended its scope of activities abroad, by opening **representative office in Nish, Serbia**. By mutual cooperation of both professional teams, **MARKOVSKA & ANDREVSKI Law Office** successfully represented foreign investors in several tender procedures for privatization of companies in Serbia.

With an international profile, **MARKOVSKA & ANDREVSKI Law Office** works as a team dedicated with independence to the practice of law, seeking excellence through the satisfaction of its clients, service to the community and the achievement of the personal fulfillment of its members.

After 10 years of existence, **MARKOVSKA & ANDREVSKI Law Office** has become one of the most successful law offices in RNM.

Today, "M&A" is a business based Law firm specialized in providing legal services to domestic and international companies and financial organizations in all aspects on business law in Macedonia and abroad. We are an independent law firm with spread international contacts and continuous cooperation with leading international law firms.

As member of **WILL Worldwide Independent Lawyers league Organisation**, M&A can provide prompt and high professional legal assistance and support in any part of the world.

We aim to meet client expectations for excellent work and offer a consistent, integrated, high quality legal service across different countries and legal systems.





SCOPE OF WORK

“M&A” is one of the leading law offices in RNM. Taking into account that it is internationally oriented law office and also the scope of work and employees, we are considered as one of the largest law firms. The flexibility, dynamism and discretion are the main characteristics of our team and the teamwork on finding the best solutions for our clients is the basic work principle.

Markovska & Andrevski provides professional services for our clients according to the highest possible standards. Understanding of the complex and risk business climate and the environment in the region, supplemented with skills, long years of experience and knowledge of the investment legislation, make us to feel comfortable that the Client is successfully advised and represented in its projects.

Taking into consideration the complexity of the projects “M&A” also engages commercial, technical or lobbying experts, required for the special projects in question.

Our success comes from the trust expressed from the Clients, their recommendations, as well as development and success of their investment in the region and abroad.

Markovska & Andrevski is a pioneer in many privatization processes such as the entrance of the first foreign investment capital in the area of insurance and reinsurance, energy field, the bank system and creating the first free economic zone in Macedonia.

Our practice is focused on business law.

Main fields of specialization:

**Corporate law and Law on obligations,
Labor law, Prevention and protection against discrimination
Mergers & Acquisitions,
Joint Ventures and PPP,
Medical cannabis,
FIDIC,
Intellectual Property and new technologies,
Public procurement,
Communication and IT services,
GDPR,
Cybercrime,
Waste management and licensing,
Construction law,
Energy & Concession,
Insurance Law,
Commercial Litigation,
Arbitration law**





Key projects

International holding **ALEXANDRIA** in conducting the project called "CITY IN A CITY" for construction of a micro- city in the heart of Skopje.

FINE LLC Skopje in a project for establishing a long term concession on an exclusive summer resort on the Ohrid Lake in Struga, including concession of the land and building in the resort, as well as construction of new buildings in the area of the summer resort.

Mr. Bricolage in the project for of construction the leased facilities on the basis of turnkey agreement.

Working independently as project carriers and as associates of many international law firms, we worked on highly important and confidential privatization and due-diligence processes, such as the privatization of Macedonian National Insurance Company - **ADOR MACEDONIA**. We continued to represent the new owner of this insurance company, **QBE Insurance group from Australia (one of the biggest in the Balkans)**.

Privatization of Macedonian public and state owned enterprises, such as **Turkish Telecom "TURKCELL"**, as a part of the "FINTURK" consortium, in the privatization process of Macedonian public and state owned Telecom, legal consultants for **NERA** for second GSM operator and represented

DAYMIO HOLDING SA in a tender for privatization and share purchase agreement of Ferro - nickel factory and mines **FENI Kavadarci**

DAIMYO Holding SA - conclusion of an agreement through its Macedonian company **RUEN INTERNATIONAL TECHNOLOGIES** for purchasing of the biggest Macedonian producer for car equipment and spare parts **RUEN AD in bankruptcy** from Kocani. Representation during the privatization process and tender of one of the largest engineering industries in Serbia, **MIN - Nish**

Due diligence of chrome factory **JUGOHRUM - Tetovo** in privatization process

Due diligence of factory **FIORD - Vozarci, Kavadarci**, representation of the Company **SILMAK Holding SA** from Switzerland in the procedure for taking over and providing concession for the Mine for Silicon **NEMETALI Stip**

Due diligence procedure and legal opinion for privatization of **FENI-Kavadarci**





Legal consultants for the **first Free Economic Zone in Macedonia**

The takeover of **Ohridska Banka AD** Ohrid by **leading French Bank Societe Generale**, representing the Client in front of the competent state bodies in the procedures for obtaining the necessary consents, approvals and other procedures in front of the Macedonian Stock Exchange, Central Securities Depository, etc.

Consultant in the state project “**Small hydro plants**” in Macedonia

A **licensed representative** for protection of the intellectual property rights and advises on all aspects of intellectual property including registration of author’s rights, trademarks-, and protection on internet infringements, brands, design rights, database rights, know-how and industrial property rights and certified brands licensing, technology transfer and other transactions related to intellectual property rights. We assist clients to develop cost effective strategies to identify, protect and exploit those rights Successfully performed numerous registrations of patents, industrial design, trademarks, copyright and other related rights for various clients, such as **Swisslion, Oriflame, Sarantis, Samanta, Bonesfarm, Stater Bank, Fixi Period Penties (License given to Lisca), Macedonian well-known brand “Mekicite od Straža”, etc**

CROATIA INSURANCE SC, Company for life insurance Skopje, we conducted a procedure for compliance of the Company’s structure with the amendments of the Law on insurance supervision, especially compliance of the shareholders with qualified participation and the bodies of the Company and conduction of a procedure for increasing the foundation capital of the Company by issuing new shares through private offer.

Foundation of the **Company for non- life insurance CROATIA INSURANCE Skopje**, an investment valued at around 3,5 milion euros, with which procedure, the presence of the Croatian brand **CROATIA INSURANCE d.d. Zagreb** on the Macedonian insurance market was completed in all aspects of the insurance market in Macedonia.

M&A is proud part and supporter of the **Association of Women Managers “Elite” Skopje** an independent organization that works in the direction of: **Popularization, Encouragement and Promotion of women's leadership in the economy and other spheres of society** and also stands for **Equal participation of women primarily in the economic and then in political, public and private life and Economic independence of women and the balanced division of family life**



OUR CORE TEAM

Mirjana Markovska Andrevski **Founder Managing Partner**

- Attorney at Law, Arbiter in the Macedonian Chamber of commerce and Mediator

As founder of the Law office conducts and manages all the operations.

Main field of specialization: Banking and finance matters with emphasis on acquisition finance and development of legal strategies, franchising and risk management.

Intellectual property and Securities.

Registration and protection of trademarks, patents and industrial design.

IP infringement.

E-commerce, e-banking, commercialization and exploitation of IP, portfolio management and utilization of IP as a commercial asset

Women entrepreneurship

Aleksandra Kostovska Janevski - Attorney at Law

Main field of specialization is corporate law and obligations, legislative, civil and commercial litigation.

Her specialization also covers contract and tort law in general (preparing contracts, contractual disputes, tort liability, unfair competition as well as, distribution and commercial law).

She is also specialized in public procurement and software licensing and regulatory issues as well as, administrative and administrative court proceedings.

Pavlov Gjorgi - Attorney at Law

Main field of specialization: Corporate law and foreign investments

Has extensive experience in structuring development of business legal strategies for capital investments, establishment of Companies, joint ventures and tax structuring for their market expansion.

Representation and legal logistic of Companies in all aspects of the business venture.

Katerina Boskovic- Attorney at Law

Main field of specialization: Family law & Labor law

She advise Clients on a wide range of family, employment and employment related issues as well as management structure agreements, with a focus on contentious or potentially contentious issues including termination of employment, dismissal, disciplinary issues, confidentially provisions and competitive clauses.

Representation in the family law related proceedings and disputes labor disputes.



Aleksandra Arsovska - Attorney at Law

Main field of specialization: Corporate law, NGO sector legal issues

Her practice focuses on Mergers & Acquisition including privatization, due diligence, private equity and general corporate and commercial law and commercial litigation.

The team of **Markovska & Andrevski Law Office** is consisted 5 (five) Attorneys at Law, Expert and Legal associates, Financial and Tax Consultant, Expert Consultant and Office manager

